

Lighthouse Beacon Alert

Portfolio Finder

*Lighthouse Consulting has announced the launch of **www.PortfolioFinder.net**, a service designed for the regional debt buyer*

*By Phillip W. Duff, President and Founder,
Lighthouse Consulting & Asset Management, Inc.*

What is Portfolio Finder?

Portfolio Finder is a web based data collection service provided by Lighthouse Consulting that assists Lighthouse in bringing regional debt buyers portfolios that fit a specific collection strategy for purchase.

www.portfoliofinder.net provides several simple questions for the regional debt buyer to answer. Information collected assists Lighthouse in understanding what the buyer is looking for in a portfolio purchase. The website collects data like which States the buyers prefer to purchase, as well as asset types preferred and the collection strategy that will be used to collect the file.

This information is used by Lighthouse to locate a portfolio that is exactly what buyers are looking for.

Where do the Portfolios come from?

Lighthouse Consulting has partnered with major sellers in the marketplace in order to bring portfolios from multiple sellers to its buyers from one website. Lighthouse Consulting has relationships with the most reputable re-sellers in the industry and we go to our sellers and to find the portfolio that best fits your strategy. Customized portfolios, created just for you.

Most other debt sale websites in the industry are selling their own debt (debt owned by the website owner).



Lighthouse Consulting is brokering debt owned by other sellers that have partnered with Lighthouse as a broker.

In many cases the seller has not listed the portfolio for sale. The portfolio is created (to the buyers specs) at the request of Lighthouse Consulting. Also, when a seller places a portfolio with Lighthouse Consulting for sale our database will alert us that the portfolio fits your specific purchase needs. We then contact you.

What is the cost?

PortfolioFinder is a FREE service provided by Lighthouse Consulting. Sellers are supporting this website and are paying all fees required by Lighthouse Consulting.

Lighthouse Consulting has partnered with the most reputable sellers in the market in order to bring you this website free of charge. Buyers can also feel free to log on without obligation to check out this new service.

By bringing you the portfolio that fits your needs we are saving you time and keeping you from performing due diligence on portfolios that do NOT fit your strategy.

Here's how to get started.

All you have to do is log on to www.portfoliofinder.net to get started. The website has a few questions such as State buying preferences, asset class selections, pricing requirements and portfolio aging that will provide us with the data to find a portfolio just for you.

If you have not completed a confidentiality with Lighthouse Consulting, a link is also provided to do so this will allow us to get a portfolio to you more quickly.

Please log onto www.portfoliofinder.net today and call Lighthouse Consulting with any questions at 877-819-1962

Want a cash partner for your regional debt purchase?

Lighthouse Consulting has partnered with a company to help regional debt buyers increase their purchase power. We have a collection partner for you who will match your investment and share the risk and rewards of your collections.

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The partner is not charging points but are sharing the profits and risk on the purchase. You can work the portfolio as you wish and keep control of collections while receiving your normal contingency fees. The plan features:

- Equity partnership
- You keep all contingency fees
- You locate and approve all portfolio purchases
 - \$100K minimum first time investment
 - No fees or interest charged
 - Reputable partner

For more info contact Lighthouse Consulting at
877-819-1962 or email us at

info@lighthouseconsultinginc.com

What are you doing with your small balance accounts?

Do you have a solid strategy for the accounts with a balance less than \$1500?

Are you placing your small balance accounts to the same agency you are placing the rest of your portfolios? Why?

Is your collection floor working small balance accounts with the same strategy as the higher balance accounts? Why?

Are you a law firm that only works the Accounts that can be litigated? What about the money you are leaving in the portfolio?

Let me show you how to increase collections on both the small balance and rest of the placement by separating the two.

Lighthouse Consulting can show you how to increase collections from the small balance portion of your portfolios by placing with a small balance agency. This will also allow your regular agency to focus on the accounts that make them and you money. Let us introduce you to one of our collection partners who specialize in Small Balance collections and increase your collections today.



Contact Phillip W. Duff for more information at 877-819-1962



Portfolio Spotlight

- Mixed credit card portfolio \$18M in face, great for a traditional collections strategy for < 3 cents
- One agency Chase File of cards, 2001 charge-offs. This \$2.8M file has been sitting at the same agency for years. Dust it off and make some money!
- I am looking for more State buyers in TX, FL, NC, SC, AR, AK, KS, ME, MT, NH, WV, UT, NV, AZ, NY and WY.
- Chase credit cards 3 agency with no litigation. This file has statute left and is good for a litigation model. NY, CA, NC and TX are left as well as many smaller States.
- Small file of CA homeowners
- OOS file of \$10M, mixed issuers
- Household GM card monthly flow of one agency paper, CT, NH, DE, NC, MA, FL, SC, NC, LA, HI, AK, NV and CA available in November.



Referral Bonus

We are looking for new buyers and sellers. If you recommend a new company and they sell or buy a portfolio we will send you a Visa gift card.

For info contact Phillip W. Duff at phil@lighthouseconsultinginc.com